

## Pro forma system-wide turnover analysis

For the six months ended 31 December 2017

	% increase	Pro forma six months to 31 December 2017	Reviewed six months to 31 December 2016	Audited year to 30 June 2017
Group owned stores and entities turnover	(1)	2 067	2 081	3 670
Franchise owned stores turnover	–	1 420	1 415	2 540
System-wide turnover	–	3 487	3 496	6 210

## Pro forma condensed Group statement of comprehensive income

For the six months ended 31 December 2017

	% increase	Pro forma six months to 31 December 2017	Reviewed six months to 31 December 2016	Audited year to 30 June 2017
Turnover	(1)	2 067	2 081	3 670
Cost of sales		(1 263)	(1 298)	(2 182)
Gross profit	3	804	783	1 488
Other operating income		205	243	392
Operating expenses		(441)	(447)	(832)
Profit on sale of property, plant and equipment		*	15	15
Trading profit	(4)	568	594	1 063
Investment income		22	14	32
Finance costs		–	(1)	(1)
Profit from associates – after tax		57	56	96
Profit before taxation	(2)	647	663	1 190
Taxation		(166)	(169)	(310)
Profit for the year	(3)	481	494	880
<b>Profit attributable to:</b>				
– Equity shareholders		463	477	845
– Non-controlling interests		18	17	35
	(3)	481	494	880
<b>Earnings per share:</b>				
– Weighted average number of shares (millions)	1	939	932	936
– Earnings per share (cents)	(4)	49,3	51,1	90,3
– Headline earnings per share (cents)	6	49,3	46,6	85,7

\*Less than R1 million.

The pro forma system-wide turnover analysis and condensed Group statement of comprehensive income has been prepared in order to demonstrate the financial performance of the Group had the purchase of Ceramic Industries Proprietary Limited not taken place during the six months ended 31 December 2017. This information has not been reviewed or reported on by the Group's auditors.